



## Press Release

Paris, 4 April 2022

### Naxicap Partners joins forces with Alliance Entreprendre

**Naxicap Partners and Alliance Entreprendre, both affiliated with Natixis Investment Managers, joins forces to offer a broader range of equity financing services. This combination strengthens Naxicap Partners' expertise in the small cap segment.** Following this transaction, Naxicap Partners has nearly 100 employees and manages over €6 billion. The teams are spread over five offices located in Paris, Lyon, Toulouse, Nantes and Frankfurt.

The two management companies have developed complementary investment strategies

For more than 25 years, Alliance Entreprendre has focused on growth capital and minority buyouts of small and medium-sized companies with an enterprise value of between €10 and €200 million, as well as majority buyouts of companies with an enterprise value of between €5 and €50 million.

Regarding Naxicap Partners, the management company has been targeting for more than 30 years majority LBOs of high-growth companies with enterprise values ranging from €50 million to €800 million.

The growth and buy-out activities of Alliance Entreprendre will now be carried out under the Naxicap Small Caps brand. Naxicap Small Caps will pursue the deployment of the funds CE Développement (€162 million) and Alliance LBO (€81 million), respectively raised in 2020 and 2021.

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### About Naxicap Partners:

As one of the top private equity firms in France, **Naxicap Partners** – an affiliate of Natixis Investment Managers\* – has €6 billion in assets under management. As a committed, responsible investor, Naxicap Partners builds solid, constructive partnerships with entrepreneurs so that their projects can succeed. The firm has 58 investment professionals spread across five offices in Paris, Lyon, Toulouse, Nantes and Frankfurt.

For more information, visit [www.naxicap.fr/en](http://www.naxicap.fr/en)

### About Alliance Entreprendre

Founded in 1995, **Alliance Entreprendre** – an affiliate of Natixis Investment Managers\* – manages and/or advises €530 million of assets. Alliance Entreprendre supports SMEs by investing in buyout and growth operations with either majority or minority stake. Since its inception, Alliance Entreprendre has invested in more than 230 companies, in all economic sectors across all regions in France, from its two offices located in Paris and Lyon.

### About Natixis Investment Managers

Natixis Investment Managers' multi-affiliate approach connects clients to the independent thinking and focused expertise of more than 20 active managers. Ranked among the world's largest asset managers<sup>1</sup> with more than \$1,400 billion assets under management<sup>2</sup> (€1,245.5 billion), Natixis Investment Managers delivers a diverse range of solutions across asset classes, styles, and vehicles, including innovative environmental, social, and governance (ESG) strategies and products dedicated to advancing sustainable finance. The firm partners with clients in order to understand their unique needs and provide insights and investment solutions tailored to their long-term goals.

Headquartered in Paris and Boston, Natixis Investment Managers is part of the Global Financial Services division of Groupe BPCE, the second-largest banking group in France through the Banque Populaire and Caisse d'Epargne retail networks. Additionally, investment solutions are offered through Natixis Investment Managers Solutions and Natixis Advisors, LLC. Not all offerings are available in all jurisdictions. For additional information, please visit Natixis Investment Managers' website at [im.natixis.com](http://im.natixis.com) | LinkedIn: [linkedin.com/company/natixis-investment-managers](https://www.linkedin.com/company/natixis-investment-managers).

Natixis Investment Managers' distribution and service groups include Natixis Distribution, LLC, a limited purpose broker-dealer and the distributor of various U.S. registered investment companies for which advisory services are provided by affiliated firms of Natixis Investment Managers, Natixis Investment Managers S.A. (Luxembourg), Natixis Investment Managers International (France), and their affiliated distribution and service entities in Europe and Asia.

<sup>1</sup> Cerulli Quantitative Update: Global Markets 2021 ranked Natixis Investment Managers as the 15th largest asset manager in the world based on assets under management as of December 31, 2020.

<sup>2</sup> Assets under management ("AUM") as of December 31, 2021 are \$1,416.3 billion (€1,245.5 billion). AUM, as reported, may include notional assets, assets serviced, gross assets, assets of minority-owned affiliated entities and other types of non-regulatory AUM managed or serviced by firms affiliated with Natixis Investment Managers. Excluding H2O Asset Management.