



naxicap
PARTNERS



Euromedia
Intégrateur de réseaux sécurisés

SOLUTYS
Group



sbii
TRAÇABILITÉ ET IDENTIFICATION AUTOMATIQUE

Press Release

Paris, 22nd July 2024

SIX MONTHS AFTER THE CLOSING OF THE PRIMARY LBO, SOLUTYS COMPLETES TWO NEW STRATEGIC BUILD-UPS

The continuation of the buy-build strategy in the traceability sector allows the group to acquire new cybersecurity and software expertise and to expand its portfolio of services

After the entry of Naxicap Partners and Caisse d'Épargne IDF Capital Investissement into the group's capital as majority shareholders last October, and after having made a first acquisition in April (the company GMH 2I, which enabled the creation of the PeopleID activity), Solutys is proceeding with the simultaneous acquisition of 100% of the shares of EUROMEDIA and SBII.

EUROMEDIA, based in Marne la Vallée and Toulouse, is a specialist in cybersecurity solutions. Régis BOUDÈNE will continue to support the development of the Toulouse agency, and the recruitment of a director for the Marne la Vallée agency is underway.

SBII, based in Carquefou in the Nantes region, is a publisher of WMS-type traceability software. Xavier BENETEAU, its founder, will continue to support the company's development by providing his software expertise.

These operations are part of the strategic roadmap defined by the management team and Naxicap Partners with the ambition to strengthen the group's positioning as a leader in traceability and innovative solutions around warehouse 4.0 and to triple its activity and profitability within 5 years. These three build-ups carried out at the beginning of the LBO bring the group more than €20 million in additional revenue.

"We are delighted to announce these two strategic acquisitions which represent a tremendous opportunity for growth and strengthening of our capabilities," said **Eric Peters, President of Solutys**. "These new entities will allow us to offer our customers state-of-the-art solutions that are perfectly suited to the challenges of traceability and logistics."



Contacts:

I **Company:** Solutys

- Eric Peters, *President*
- Vincent Thebault, *CFO*
- Jacques Deckert, *Director Of Sales and Strategy*

I **Investors:**

- Naxicap Partners
 - Laurent Colléatte, *Co-Head of the Small Caps team*
 - Clémence Rousselet, *Investment Manager*
 - Marie Olivero, *Associate*
- Caisse d'Epargne IDF Capital Investissement
 - Guillaume GUIN, *Investment Director*
 - Tom LORIN, *Analyst*

I **Investor Advisory & Due Diligence:**

- EUROMEDIA Financial Due Diligence: Oderis
 - Thomas Claverie
 - Clément Tastet
- SBII Financial Due Diligence: Larès
 - Christelle Pujo
- SBII IT Due Diligence: Silamir
- Legal and social due diligence, legal documentation and financing advisory: Valther
 - Marie Kanellopoulos
 - Julie Leymarie
 - Maëldan Lavalou
- Tax Due Diligence and Structuring: Arsène Taxand
 - Brice Picard
 - Camille Cherruault
- SBII M&A Buy-side: Trialis
 - Clément Michel
 - Louise Seguin

I **Sellers Advisory:**

- EUROMEDIA M&A Advisory: DDA & Company
 - Charles-Antoine Cayez
 - Anthony Wimbush
- SBII Finance & Legal Advisory:
 - Rita Auvray – Oratio Avocats
 - Cyrille Pineau – Baker Tilly

I **Bank Financing:**

- CEIDF
 - Laurent Suscosse
- BPRI



- Eric Lacassagne
- Arkéa
 - Samira Amhal

I Bank Financing Advisory:

- DLA Piper France LLP
 - Sophie Lok
 - Eleonore Secq
 - Anne-Héloïse Crisaniac

About Solutys Group:

Founded in 2002, Solutys Group specializes in the integration of automatic identification, traceability and professional mobility solutions using barcodes and RFID. The Group offers a global range of products and services in line with the needs of a clientele of large national and international companies or SMEs. Based in Lisses (Essonne), the Group employs nearly 90 people in 7 offices in France and manages a global network of partners. For more information:

<https://www.solutys.com/>

About Naxicap Partners:

As one of the top private equity firms in France, **Naxicap Partners** has €6.3 billion in assets under management as of 31/12/2023. As a committed, responsible investor, Naxicap Partners builds solid, constructive partnerships with entrepreneurs so that their projects can succeed. The firm has more than 100 investment professionals spread across six offices in Paris, Lyon, Toulouse, Nantes, Frankfurt and Zurich.

For more information, visit www.naxicap.com/en

About Natixis Investment Managers*:

Natixis Investment Managers' multi-affiliate approach connects clients to the independent thinking and focused expertise of more than 15 active managers. Ranked among the world's largest asset managers¹ with more than \$1.2 trillion assets under management² (€1.1 trillion), Natixis Investment Managers delivers a diverse range of solutions across asset classes, styles, and vehicles, including innovative environmental, social, and governance (ESG) strategies and products dedicated to advancing sustainable finance. The firm partners with clients in order to understand their unique needs and provide insights and investment solutions tailored to their long-term goals.

Headquartered in Paris and Boston, Natixis Investment Managers is part of the Global Financial Services division of Groupe BPCE, the second-largest banking group in France through the Banque Populaire and Caisse d'Épargne retail networks. Natixis Investment Managers' affiliated investment management firms include AEW; DNCA Investments³, Dorval Asset Management; Flexstone Partners; Gateway Investment Advisers; Harris Associates; Investors Mutual Limited; Loomis, Sayles & Company; Mirova; MV Credit; Naxicap Partners; Ossiam; Ostrum Asset Management; Seventure Partners; Thematics Asset Management; Vauban Infrastructure Partners; Vaughan Nelson Investment Management; and WCM Investment Management. Additionally, investment solutions are offered through Natixis Investment Managers Solutions and Natixis Advisors, LLC. Not all offerings are available in all jurisdictions. For additional information, please visit Natixis Investment Managers' website at im.natixis.com | LinkedIn: [linkedin.com/company/natixis-investment-managers](https://www.linkedin.com/company/natixis-investment-managers).

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1 Cerulli Quantitative Update: Global Markets 2023 ranked Natixis Investment Managers as the 17th largest asset manager in the world based on assets under management as of December 31, 2022.

2 Assets under management ("AUM") of current affiliated entities measured as of June 30, 2023 are \$1,230.1 billion (€1,127.5 billion). AUM, as reported, may include notional assets, assets serviced, gross assets, assets of minority-owned affiliated entities and other types of non-regulatory AUM managed or serviced by firms affiliated with Natixis Investment Managers.

3 A brand of DNCA Finance.

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